**Diverse product** 

portfolio with

strong brand equity supported by in-country commercial and sales employees

# **Our investment case**



## Delivering quality affordable medicines while enhancing stakeholder value responsibly



Committed management team aligned with shareholder interest



Q O Decentralised in-country structures enable local teams to operate with entrepreneurial flair, creating value by applying local experience



12,9% Shareholding by executive management

A purpose-driven strategy with the promotion of access to medicine at its core



Manufactured 225 million doses of COVID vaccines and signed a 10-year agreement with the Serum Institute of India Pvt Ltd ("Serum Institute") promoting access to vaccines in Africa



Supplied 180 medicines appearing on the Essential Medicines List to 60 low- to middle-income countries



Consistent inclusion in the FTSE/JSE Responsible Investment Index since 2016 and member of the FTSE4GoodIndex

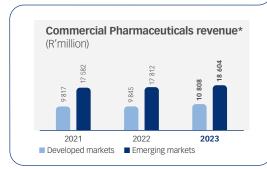
different product categories in the Commercial Pharmaceuticals branded over the counter

("OTC") portfolio

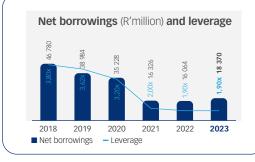


## **Commercial Pharmaceuticals: branded post-patent global and domestic products**

**Commercial Pharmaceuticals portfolio supported** by a global footprint weighted to emerging markets with emerging market fundamentals



**Headroom to invest in the Commercial** Pharmaceuticals portfolio, inherent to portfolio growth strategy page 33



and sales employees in developed

<sup>\*</sup> Commercial Pharmaceuticals revenues in 2022 and 2021 excludes revenues from products divested in SA in 2022.

# Our investment case continued

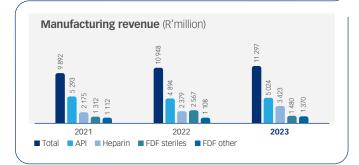


Delivering quality affordable medicines while enhancing stakeholder value responsibly

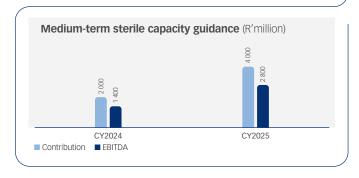


### Manufacturing: Capacities for own and third-party use

Widely accredited and compliant API and FDF manufacturing capabilities with increasing focus on complex sterile capacities



Increasing returns as sterile manufacturing capacities come online





### Capabilities/dosage forms:

- Ampoules
- Blow-fill seal
- Eye drops
- Lyophilized products
- Prefilled syringes
- Vials

#### Therapies:

- Anaesthetics
- Diabetes
- Oncology
- Thrombosis
- Vaccines